# W. T. GRANT COMPANY anNual report 

 1941
# W. T. GRANT COMPANY ANNUAL REPORT <br> 1941 Fiscal Year 

To be submitted to the
Annual Meeting of Stockholders
April 21, 1942
1441 Broadway, New York, N. Y.

## BOARD OF DIRECTORS

William T. Grant, Chairman

John G. Byler<br>Joseph W. Chinn<br>Howland S. Davis<br>Raymond H. Fogler<br>Clayton E. Freeman<br>Karl D. Gardner<br>John M. Hancock<br>James L. O'Neill<br>Robert R. Updegraff<br>William B. Warner

## OFFICERS

William T. Grant, Chairman of the Board
Raymond H. Fogler, President and General Manager
Louis C. Lustenberger, Vice-President
John G. Byler, Vice-President and Treasurer
George I. Mason, Secretary
Robert A. Seidel, Comptroller
M. F. Ketz, Assistant Comptroller

## Executive Office

1441 Broadway, New York, N. Y.

Transfer Ägent
Guaranty Trust Company
of New York

Registrar
Bankers Trust Company New York, N. Y.

New York, N. Y., March 25, 1942

To the Stockholders of the W. T. Grant Company:

The operations of your company during the fiscal year ended January 31, 1942 show the following:

Sales of $\$ 130,555,907$ were again the largest in the company's history. This is an increase of $\$ 18,780,942$, or $16.8 \%$ over the $\$ 111,774,965$ of the previous year.


Profit for the year was $\$ 4,446,393$. This is an increase of $\$ 904,182$ from the $\$ 3,542,211$ of the previous year. After provision for the full dividend on the preferred stock, earnings per common share were $\$ 3.44$ compared to $\$ 2.68$. Earnings are after deducting $\$ 3,906,000$ for Federal Income and Excess Profits Taxes and $\$ 865,000$ for Reserve for Taxes or Other Contingencies, $\alpha$ total $\$ 4,771,000$ which compares with $\$ 1,526,000$ in 1940.

Profits before provisions for taxes were $\$ 9,217,393$ compared with $\$ 5,068,211$ in 1940.

The full dividend of $\$ 1.00$ per share was paid on the preferred stock. On the common stock, four quarterly dividends of 35 cents were paid and a final dividend of 60 cents a share was paid February 19, 1942, making a total of $\$ 2$ per share paid on the common stock from the earnings of the year. This compares with $\$ 1.40$ paid per share in 1940.


On January 31, 1942 current assets of the company were $\$ 35,714,803$, including $\$ 8,873,834$ in cash and current liabilities were $\$ 12,937,478$. Working capital at the end of the year was $\$ 22,777,325$, an increase of $\$ 2,906,604$ during the year.

Surplus increased $\$ 1,718,855$ and was $\$ 20,427,516$ on January 31, 1942.

Merchandise inventories on January 31, 1942 including goods in transit amounted to $\$ 25,482,342$, an increase of $\$ 7,699,944$ over the corresponding date in the previous year. A substantial portion of this increase is occasioned by increased prices of merchandise, the balance to increased quantities to provide for planned Spring Sales.

Store inventories are valued at the lower of cost or market established by the retail accounting method and warehouse inventories are valued at cost. These methods of evaluating inventories have been used consistently for many years.

During the year new stores were opened in Beckley, W. Va., Plainfield, N. J., and Amherst (Buffalo), N. Y. A store was opened in a new location at Norwich, N. Y., to replace the store closed in the previous year and the store at Meriden, Conn., was moved to a new location. One small store was closed. At the year end a total of 495 stores were in operation.

The W. T. Grant Realty Corporation, a wholly owned subsidiary, purchased the properties in Haverhill, Mass., and Macon, Ga., on which Grant stores are now located and purchased properties in Waterbury, Conn., and Worcester, Mass., on which it is expected that stores in those cities will be relocated. Properties were sold in Oakland, Cal., and Denver, Colo., the Grant Company continuing occupancy under leases.

The executive Profit Sharing Plan as approved by Stockholders at their Annual Meeting held on April 18, 1939, was terminated by the Board of Directors as of February 1, 1942. This action was taken because of conditions very different from those existing at the time the plan was designed and became effective. It is intended that compensation in addition to fixed salaries will continue to be paid to executives based upon performances of individuals and the company during each year.

At the end of the year 151 executives and men in training for store management had been called for active duty with the armed services. K. D. Gardner, formerly the Chairman of the Executive Committee, has accepted a commission as Lieutenant Colonel and is in charge of purchasing for the Army Exchange Service.

The company is active in the sale of United States Defense Bonds and Stamps. Each of the company's stores is selling stamps to customers. In the New York Office approximately $98 \%$ of our employees are purchasing bonds through a salary allotment plan, to the extent of $71 / 2 \%$ of their combined salaries. Approximately $80 \%$ of all store employees are now participating in the salary allotment plan and in a majority of our stores, the entire group of employees is participating.

For a number of years the management of the company has studied the problem of the retirement of employees who reach retirement age after many years of service with the company. The directors have approved a plan subject to ratification of the stockholders at the annual meeting on April 21, 1942. The summary of the plan is included in your proxy statement for that meeting.

Your management welcomes any inquiry or suggestions from the stockholders relating to the company's affairs.


Chairman of the Board of Directors


| ASSETS |  |  |
| :---: | :---: | :---: |
| CURRENT ASSETS |  |  |
| Cash | \$ 8,873,833.60 |  |
| United States Treasury tax notes, Series B-at cost | 1,000,000.00 |  |
| United States Savings Bonds, Series F-at cost | 49,950.00 |  |
| Accounts receivable . . | 308,677.20 |  |
| Merchandise inventories, including merchandise in transit- $\$ 1,802,849.98$ (at not in excess of cost or market, whichever is lower) | 25,482,342.00 | \$35,714,802.80 |
| OTHER ASSETS |  |  |
| Cash surrender value of life insurance | \$ 1,494,280.88 |  |
| Advances to and security deposited with landlords to be repaid over a term of years | 428,542.67 |  |
| Real estate mortgages receivable | 179,000.00 |  |
| Amounts expended on building construction-to be repaid by owners | 497,135.02 |  |
| Employees notes and accounts receivable (partly secured) | 24,448.00 |  |
| Sundry accounts, claims and investments; funds in closed banks and restricted balances (less reserve of $\$ 53,076.49$ ) | 10,758.58 | 2,634,165.15 |
| STORE PROPERTIES, FIXTURES AND IMPROVEMENTS <br> (At Cost) |  |  |
| Land | \$ 5,807,356.29 |  |
| Buildings . . . . . . . . \$3,167,119.64 |  |  |
| Less reserve for depreciation . . . 1,023,806.60 | 2,143,313.04 |  |
| Furniture and fixtures . . . . . \$7,219,501.83 |  |  |
| Less reserve for depreciation . . . 3,358,679.15 | 3,860,822.68 |  |
| Alterations and improvements to leased properties (this amount is being amortized over a period not in excess of the term of the leases involved) | 6,336,766.78 | 18,148,258.79 |
| DEFERRED CHARGES |  |  |
| Prepaid taxes, rents and insurance, supplies, etc. | . . . . | 1,823,480.08 |
|  |  | \$58,320,706.82 |

NOTE:-The subsidiary, W. T. Grant Realty Corporation, is contingent by it covering three store properties subsequently sold suk Company. There are no other contingent liabilities except th

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BALANCE SHEET

## 31, 1942

## LIABILITIES

| CURRENT LIABILITIES |  |  |
| :---: | :---: | :---: |
| Accounts payable, including liability for merchandise in transit | \$ 7,225,402.16 |  |
| Dividend payable-February 19, 1942 | 713,612.40 |  |
| Real estate mortgages and mortgage bonds payable within one year | 138,166.62 |  |
| Accrued accounts | 913,881.02 |  |
| Federal taxes on income estimated | 3,946,415.79 | \$12,937,477.99 |
| DEFERRED LIABILITIES |  |  |
| Real estate mortgages and mortgage bonds payable1943 to 1962 |  |  |
| Tenants deposits under leases | 22,140.05 | 4,912,038.56 |
| RESERVES |  |  |
| For taxes or other contingencies. | \$ 865,000.00 |  |
| For repainting stores | 265,629.75 |  |
| For flood losses | 42,750.00 | 1,173,379.75 |
| CAPITAL STOCK AND SURPLUS |  |  |
| Capital stock: |  |  |
| 5\% Cumulative Preferred - par value $\$ 20.00$ per share, redeemable at $\$ 22.00$ per share: |  |  |
| Authorized 400,000 shares; <br> issued or to be issued <br> $350,1381 / 2$ shares (including <br> $1,3003 / 4$ shares in treasury) . $\$ 6,976,755.00$ |  |  |
| Common - par value $\$ 10.00$ per share: |  |  |
| Authorized 1,500,000 shares; <br> issued or to be issued <br> 1,190,554 shares (including <br> 1,200 shares in treasury) . . 11,893,540.00 | \$18,870,295.00 |  |
| Surplus (of which $\$ 15,295,784.13$ was earned prior to formation of the parent company on November 27, |  |  |
| 1937, and \$5,131,731.39 was earned subsequently) | 20,427,515.52 | 39,297,810.52 |
|  |  | \$58,320,706.82 |

## W. T. GRANT COMPANY

AND SUBSIDIARY COMPANY

## CONSOLIDATED PROFIT AND LOSS STATEMENT

## Fiscal Year Ended January 31, 1942



## CONSOLIDATED SURPLUS

Fiscal Year Ended January 31, 1942
BALANCE at February 1, 1941 . . . . . . .
ADD:
Net profit for year . . . . . . . . . . \$ $18,708,661.00$

## AUDITORS' REPORT

To the Board of Directors, W. T. Grant Company, New York, N. Y.

We have examined the consolidated balance sheet of W. T. Grant Company and its subsidiary as of January 31, 1942, and the consolidated statements of profit and loss and surplus of this Company and its subsidiary for the year then ended, have reviewed the system of internal control and the accounting procedures of the companies and, without making a detailed audit of the transactions, have examined or tested accounting records of the companies and other supporting evidence, by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary.

In our opinion, the accompanying consolidated balance sheet and related consolidated statements of profit and loss and surplus present fairly the position of W. T. Grant Company and its subsidiary at January 31, 1942, and the results of the operations of the Company and its subsidiary for the year, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

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New York, N. Y.
March 18, 1942.
W. T. GRANT COMPANY COMPARATIVE CONSOLIDATED INCOME ACCOUNTS

| $\frac{1937}{}$ |
| ---: |
| $\$ 99,059,920$ <br> $93,567,638$ <br> $5,492,282$ <br> $(78,955)$ <br> $5,571,237$ <br> 63,532 <br> $1,254,980$ <br> 700,000 <br> 151,000 <br> - <br> $\$ 3,401,725$${ }^{2}$ |


| $\frac{1937}{071,325}$ |
| ---: |
| $\$ 22,071,325$ |
| $3,401,725$ |
| $-25,473,050$ |
| 87,278 |
| $2,266,494$ |
| $7,607,733$ |
| 23,455 |
| $\$ 15,488,090$ |


| $\frac{1938}{}$ |
| ---: |
| $\$ 97,516,419$ |
| $92,554,683$ |
| $4,961,736$ |
| 106,249 |
| $4,855,487$ |
| 62,694 |
| $1,318,369$ |
| 708,000 |
| - |
| - |
| - |
| $\$ 2,766,424$ |


| $\frac{1938}{\$ 15,488,090}$ |
| ---: |
| $2,766,424$ |
| $18,254,514$ |
| 348,630 |
| $1,962,434$ |
| 13,862 |
| $\$ 15,929,588$ |

## ACCOUNTS

$\frac{1939}{\$ 15,929,588}$
3,824,996荡

| 348,683 |
| ---: |
| $2,259,773$ |
| - |
| $\$ 17,146,128$ | $\underline{\underline{\$ 17,146,128}}$

W. T. GRANT COMPANY
COMPARATIVE CONSOLIDATED INCOME ACCOUNTS
FISCAL YEAR

| 1937 |
| ---: |
| $\$ 10,998,361$ |
| 35,415 |
| 170,244 |
| $10,990,658$ |
| $22,194,678$ |
| $1,058,092$ |
| 510,612 |
| 137,516 |
| $6,728,426$ |
| $2,968,408$ |
| $5,179,068$ |
| 922,856 |
| $\$ 39,699,656$ |







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| :---: | :---: | :---: | :---: |


COMPARATIVE CONSOLIDATED BALANCE SHEETS


## 1941

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$\angle \angle 9^{\prime} 80 \varepsilon$
35,714,803




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$\begin{array}{r}6,976,755 \\ 11,893,540 \\ 20,427,516 \\ \hline\end{array}$ $\$ \mathbf{\$ 8 , 3 2 0 , 7 0 7}$

| 1941 | 1940 | 1939 |
| :---: | :---: | :---: |
| \$ 8,873,834 | \$ 8,716,863 | \$ 9,039,744 |
| 1,049,950 | - |  |
| 308,677 |  |  |
| 25,482,342 | 17,782,398 | 13,287,606 |
| 35,714,803 | 26,734,407 | 22,583,665 |
| 1,494,281 | 1,390,770 | 1,288,286 |
| 428,543 | 464,869 | 546,756 |
| 711,341 | 479,356 | 510,505 |
| 7,950,669 | 7,136,998 | 7,451,241 |
| 3,860,823 | 3,406,298 | 3,129,346 |
| 6,336,767 | 6,134,145 | 5,586,361 |
| 1,823,480 | 1,356,980 | 1,164,136 |
| \$58,320,707 | \$47,103,823 | \$42,260,296 |

## GRANT STORES

| ALABAMA (6) | GEORGIA (7) | MAINE (12) | Somerville |
| :---: | :---: | :---: | :---: |
| Anniston | Albany | Bangor | Stoneham |
| Birmingham | Atlanta | Bath | Taunton |
| Decatur | Augusta | Brunswick | Wakefield |
| Gadsden | Brunswick | Calais | Waltham |
| Huntsville | Macon | Fort Kent | Ware |
| Mobile | Savannah | Gardiner | Watertown |
|  | Valdosta | Lewiston | Webster |
|  |  | Old Town | Westfield |
| ARKANSAS (1) |  | Portland | Weymouth |
| Pine Bluft |  | Sanford | Woburn |
| Pline Blulf | ILLINOIS (16) | Skowhegan | Worcester |
|  | Alton | Van Buren |  |
| CALIFORNIA (10) | Aurora |  |  |
| Berkeley | Belleville |  | MICHIGAN (9) |
| Berkeley Fresno | Chicago (3) | MARYLAND (4) | Detroit (2) |
| Huntington Park | Decatur | Baltimore | Grand Rapids |
| Los Angeles (2) | East St. Louis | Cambridge | Hamtramek |
| Sacramento | Galesburg | Crisfield | Lansing |
| San Jose | Jacksonville | Hagerstown | Muskegon |
| Santa Barbara Santa Monica | Joliet |  | Saginaw |
| Santa Monica | Peoria |  | St. Joseph |
|  | Quincy | MASSACHUSETTS (72) |  |
| COLORADO (1) | Rockford | Adams |  |
| Denver | Springfield | Arlington | MINNESOTA (4) |
|  |  | Athol | Minneapolis |
|  |  | Beverly | Rochester |
| CONNECTICUT (26) | INDIANA (9) | Boston (12) | St. Paul |
| Bridgeport (2) | Evansville | Cambridge | Winona |
| Danbury | Fort Wayne | Chelsea |  |
| Danielson | Gary | Chicopee | MISSISSIPPI (1) |
| Derby | Hammond | Clinton | Mississippi |
| Greenwich | Indianapolis | Danvers | Jackson |
| Hartford | Michigan City | Easthampton |  |
| Manchester | New Albany | Everett |  |
| Meriden | Newcastle | Fall River | MISSOURI (4) |
| Middletown | South Bend | Fitchburg | Kansas City |
| Milford |  | Framingham | St. Joseph |
| New Britain |  | Franklin | St. Louis |
| New Haven | IOWA (4) | Gardner | Springfield |
| New London | 1OWA (4) | Gloucester |  |
| New Milford | Clinton | Great Barrington |  |
| Putnam | Davenport | Haverhill |  |
| Rockville | Ottumwa | Holyoke | NEBRASKA (2) |
| Southington | Waterloo | Hudson | Lincoln |
| Stamford |  | Hyannis | Omaha |
| Thomaston |  | Lawrence |  |
| Thompsonville |  | Leominster |  |
| Torrington | KANSAS (4) | Lynn (2) | NEW HAMPSHIRE (9) |
| Wallingford | Hutchinson | Malden | Berlin |
| Waterbury | Pittsburg | Medford | Concord |
| Willimantic | Topeka | Mediord | Derry |
| Winsted | Wichita | Middleboro | Dover |
|  |  | Milford | Franklin |
|  |  | Natick | Manchester |
| DELAWARE (3) | KENTUCKY (2) | Needham | Portsmouth |
| Dover | Louisville | New Bediford (2) | Rochester |
| Wilmington | Paducah | North Adams |  |
|  |  | North Attleboro |  |
|  |  | Norwood | NEW JERSEY (28) |
| FLORIDA (6) | LOUISIANA (5) | Palmer | Bayonne |
| Jacksonville | Alexandria | Pittsfield | Bridgeton |
| Lakeland | Baton Rouge | Plymouth | Burlington |
| Miami | Monroe | Reading | Camden |
| Orlando | New Orleans | Rockland | Collingswood |
| Tampa (2) | Shreveport | Salem | Dover |


| Hackensack | Riverhead, L. I. | Berwick | TENNESSEE (5) |
| :---: | :---: | :---: | :---: |
| Hoboken | Rochester | Blairsville | TENNESSEE(5) |
| Jersey City (3) | Rockville Center, L. I. | Bloomsburg | Bristol |
| Millville | Rome | Butler | Chattonooga |
| Mount Holly | Schenectady | Carlisle | Kingsport |
| Newark (3) | Seneca Falls | Chambersburg | Memphis |
| New Brunswick | Syracuse (2) | Columbia | Nashville |
| Passaic | Tonawanda | Conshohocken |  |
| Paterson | Troy | Danville |  |
| Plainfield | Utica | Elizabethtown | TEXAS (13) |
| Rahway | Watertown | Ellwood City |  |
| Riverside | Warsaw | Erie | Abilene |
| Somerville | Westfield | Freeland | Beaumont |
| Trenton | Wellsville | Greenville | Brownsville |
| Union City | White Plains | Hazleton | Corpus Christi |
| Vineland ${ }^{\text {West New York }}$ | Yonkers | Homestead | El Paso |
| West New York |  | Honesdale | Fort Worth |
|  | NORTH CAROLINA (10) | Huntingdon | Galveston |
| NEW YORK (87) |  | Jeannette | Houston |
| Albany | Concord | Johnstown | Port Arthur |
| Amsterdam | Elizabeth City | Lock Haven | San Antonio |
| Batavia | Goldsboro | McKeesport |  |
| Bath | Greensboro | Mahanoy City |  |
| Bay Shore, L. I. | Greenville | Middletown |  |
| Beacon | Hickory | Milton | UTAH (2) |
| Binghamton | Kannapolis | Mount Pleasant |  |
| Buffalo (8) | Kinston | Mount Union | Ogden |
| Canandaigua | Raleigh | New Kensington | Salt Lake City |
| Carthage |  | Norristown |  |
| Catskill | NORTH DAKOTA (1) | Oil City | VERMONT (5) |
| Corning | NORIH DAKOTA(1) | Palmerton | VERMONI |
| Cortland | Fargo | Philadelphia (4) | Bennington |
| Dansville |  | Philipsburg | Burlington |
| Elmira |  | Phoenixville | Newport |
| Freeport, L. I. | OHIO (26) | Pittston | St. Johnsbury |
| Geneva | Akron | Pittsburgh (2) | Springfield |
| Glen Cove, L. I. | Barberton | Pottstown |  |
| Glens Falls | Bellaire | Pottsville |  |
| Gouverneur | Bellevue | Reading | VIRGINIA (13) |
| Great Neck, L. I. | Cambridge | Sayre | Charlottesville |
| Hempstead, L. I. | Canton | Scranton | Clifton Forge |
| Herkimer | Circleville | Shamokin | Danville |
| Hudson Falls | Cleveland | Shippensburg | Fredericksburg |
| Huntington, L. 1. | Columbus | Sunbury | Norfolk |
| Ilion | Conneaut | Tarentum | Harrisonburg |
| Jamestown | Dayton | Titusville | Hopewell |
| Johnstown | Delphos | Towanda | Lynchburg |
| Kenmore | East Liverpool | Uniontown | Newport News |
| Kingston | Elyria | Upper Darby | Petersburg |
| Lackawanna | Kent | Washington | Portsmouth |
| Lockport | Lima | Waynesboro | Richmond |
| Lynbrook, L. I. | Mansfield | West Chester | Roanoke |
| Mechanicville | Marion | Wilkinsburg |  |
| Medina | Middletown | Williamsport |  |
| Middletown | New Philadelphia | Windber | WEST VIRGINIA (6) |
| New York | Newark | York |  |
| Bronx (4) | Norwalk |  | Beckley |
| Brooklyn (2) | Portsmouth |  | Clarksburg |
| Manhattan (5) | Steubenville | RHODE ISLAND (5) | Elkins |
| Queens (4) | Toledo | RHODE SLAND (S) | Huntington |
| New Rochelle | Youngstown | Newport Pawtucket | Parkersburg Weston |
| Norwich | OKLAHOMA (2) | Providence |  |
| Olean | OKLAHOMA (2) | West Warwick | WISCONSIN (8) |
| Oneida | Muskogee | Woonsocket | WISCONSAN(8) |
| Oneonta | Oklahoma City |  | Fond du Lac |
| Oyster Bay, L. I. |  |  | Green Bay |
| Patchogue, L. I. | PENNSYLVANIA (64) | SOUTH CAROLINA (3) | Janesville |
| Penn Yan | PENNSILVANIA (64) |  | Madison |
| Port Chester | Altoona | Charleston | Milwaukee (2) |
| Port Jervis | Bangor | Columbia | Oshkosh |
| Poughkeepsie | Beaver Falls | Greenville | Sheboygan |

